



COST PROPOSAL

Avenu Insights & Analytics offers this submittal in response to the request for quote of a **Remote Sellers E-filing and Collection systems**. We understand the importance of having a product that provides your users the flexibility of filing and paying their sales and use taxes online. Also, we understand the level of efficiency the Remote Sellers Commission seeks for effective collection and administration of taxes filed through this portal.

The remote sellers and the commission will experience greater flexibility and ease of access to Avenu's systems for account management/registration, payments, collection, distribution, and reporting features.

The prices below are fully burdened, including direct labor cost, overhead, project-related expenses, training, hosting, product support, maintenance and any materials. Post-implementation, Avenu will provide the commission 2 months of continued support at no cost.

Sales and Use Tax Portal and Collection Solution	Price
Milestone 1 - Project Kick-off and Requirements Gathering	\$150,000.00
Milestone 2 – Design, Specification, Configuration and Integration	\$156,000.00
Milestone 3 – Testing, Implementation and Training	\$160,666.00
Total - Design, Development and Implementation	\$466,666.00
Milestone 4 - Hosting, Support & Maintenance	\$95,450.00
Year 1 - COST – S&U Tax Portal and Collection systems	\$562,116.00

Annual Hosting/Support/Maintenance: Recurring	
Annual Cost	\$95,450.00

In summary, \$466,666.00 has been allocated for the planning, design, development, implementation and training of your Sales and Use Tax E-filing and Collection systems.

The continued support is dedicated to the specific requirements of hosting, maintaining, and supporting of the Portal and Collection systems 2-months post implementation. This continued support includes updates, patches, and monitoring. The ongoing/recurring hosting, support and maintenance of the Sales and Use Tax portal and collection systems, beginning two months after production release will be **\$95,450.00**.

Pricing is based on a high-level understanding of the features requested by the Louisiana Department of Revenue for a portal AND collection system to serve the needs of the Remote Sellers Commission. **Avenu reserves the right to re-evaluate and submit a revised cost proposal after all features and requirements are properly specified.** Any additional requirements that are considered out of scope will be addressed through a Change Management/Request process (CR) and will be subject to additional scheduling and pricing at a rate of \$165.00 per hour. All out-of-scope change activities will be performed on a time and material basis.

If you have any questions, please contact Brandi Sanner by email at Brandi.Sanner@avenuinsights.com or phone at 985.335.7570.