

**Remote Sellers Commission Financial Report as of 4.11.23**

NOTES

	FY 2021-22 Budgeted	FY 2021-22 final	Over(Under) Budget		FY 2022-23 Budget	FY 2022-23 as of 4/11/23	% of budget used
<b>Revenue</b>							
1% Commission Administration Fee	\$ 2,940,000.00	\$ 3,175,762.41	\$ 235,762.41		\$ 2,267,870.31	\$ 3,992,209.11	
<b>Expense</b>							
<b>Operating Expenses</b>							
Bank Service Charges	2,000.00	0.00	(2,000.00)		\$ 2,000.00	\$ 113.35	5.67%
Professional Dues/Services	1,000.00	500.00	(500.00)		\$ 3,150.00	\$ 1,748.00	55.49%
Equipment Expense	4,500.00	292.07	(4,207.93)		\$ 4,500.00	\$ 314.32	6.98%
IT Services	62,000.00	32,121.62	(29,878.38)		\$ 42,735.60	\$ 12,667.44	29.64%
Office Supplies	5,000.00	0.00	(5,000.00)		\$ 12,000.00	\$ 2,038.47	16.99%
Postage					\$ 5,000.00	\$ -	0.00%
Payroll Expenses	3,000.00	2,400.00	(600.00)		\$ 2,500.00	\$ 1,687.35	67.49%
Rent Expense	80,000.00	16,292.28	(63,707.72)		\$ 57,867.33	\$ 39,456.20	68.18%
Furniture Expense	0.00	0.00	0.00		\$ 140,000.00	\$ 124,950.56	89.25%
Software	5,000.00	4,563.33	(436.67)		\$ 6,700.00	\$ 5,391.07	80.46%
Staff Support (LDR)	10,000.00	0.00	(10,000.00)		\$ -	\$ -	0.00%
Telephone Expense	3,350.00	1,546.32	(1,803.68)		\$ 3,060.00	\$ 136.25	4.45%
<b>Total Operating Expenses</b>	\$ 175,850.00	\$ 57,715.62	(118,134.38)		\$ 279,512.93	\$ 188,503.01	67.44%
<b>Personnel Expenses</b>							
Benefits	\$ 300,000.00	111,074.40	(188,925.60)		\$ 353,392.06	\$ 120,092.66	33.98%
Salaries	\$ 600,000.00	219,088.67	(380,911.33)		\$ 674,412.32	\$ 205,309.93	30.44%
Personnel Expenses - Other	\$ -	\$ -	\$ -		\$ -	\$ -	0.00%
<b>Total Personnel Expenses</b>	\$ 900,000.00	\$ 330,163.07	(569,836.93)		1,027,804.38	325,402.59	31.66%
<b>Professional Services</b>							
Statistician	\$ -	\$ -	\$ -		\$ 15,000.00	\$ -	0.00%
Financial Services	\$ 75,000.00	\$ 4,600.00	(70,400.00)		\$ 150,000.00	\$ 65,600.00	43.73%
Legal/Policy Services	\$ 130,000.00	\$ 11,586.25	(118,413.75)		\$ 130,000.00	\$ 13,056.75	10.04%
<b>Total Professional Services</b>	\$ 205,000.00	\$ 16,186.25	(188,813.75)		295,000.00	78,656.75	26.66%
<b>Total Contract Audit Costs</b>	\$ -	\$ -	0.00		300,000.00	\$ -	0.00%
<b>System Development/Maintenance</b>							
Avenu Annual	\$ 98,350.00	\$ 98,350.00	0.00		\$ 98,350.00	\$ -	0.00%
Avenu Development	\$ 247,100.00	\$ 186,481.67	(60,618.33)		\$ 231,100.00	\$ 34,117.50	14.76%
<b>Total System Development/Maintenance</b>	\$ 345,450.00	\$ 284,831.67	(60,618.33)		329,450.00	\$ 34,117.50	10.36%
<b>Travel Expense</b>	\$ 12,000.00	\$ 3,216.22	(8,783.78)		\$ 13,000.00	\$ 6,892.24	53.02%
<b>Legislative Auditor Fees</b>					\$ 23,103.00	\$ 23,103.00	100.00%
<b>Total Expense</b>	\$ 1,638,300.00	\$ 692,112.83	\$ (946,187.17)		\$ 2,267,870.31	\$ 656,675.09	28.96%